

Key Insurance Of Pensacola Inc

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March 25, 2017

Advanced Construction Services
1550 E Gonzalez St
Pensacola, FL 32501

Dear David,

I would like to commend you on the excellent job that you and your staff did constructing our new office building. We could not be more pleased with the way the building looks.

I really appreciate how easy you made the construction process. As you know, we had several delays as a result of the bank and environmental issues with the property. I really appreciate how patient you were and the extra time you put in to help us work through those issues.

I was very pleased with how smooth things went once the construction began. Frank did an excellent job of keeping us up to date on the project and guiding us through the process of making decisions as needed.

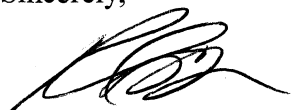
I especially appreciate you working directly with the architect to resolve a couple of issues that came up during the construction. Your extra work with with the hallway lighting design saved me a lot of time and effort.

You did a great job of helping to manage costs for us. I was very impressed in the fact that the first thing you did after winning the job, was to meet with us and show us how we could change a few things with the design to save money. Your knowledge and expertise saved us \$20,000 before the project even got started.

From beginning to end, you helped to make this a very easy process. You took care of every concern we had along the way. At the end of the project, there were a few details that we felt needed to be addressed and I was very happy with how quickly that punch list was resolved.

We bought this property several years ago with the dream of one day having this new building. It is hard to believe that it is finally here, and I can honestly say that the building is better than I ever imagined it would be. Not a single day goes by that one of our clients does not comment on the look and craftsmanship of the building. We now have a place that we are so proud of. I can not thank you enough for the hard work that you and your team put in to make our dream a reality. I have and will continue to tell anyone who asks how happy I am with Advanced Construction Services.

Sincerely,



Paul Thompson